Eos Advisor

CREATE FAST CONCEPTUAL ESTIMATES AND BENCHMARKING STUDIES

Eos Advisor uses a simple empirical approach for estimating proposed projects: identify all similar data and compile accurate estimates from previous comparable jobs. We call this methodology 'analogous estimating'. Unlike traditional, bottom-up estimating systems that require detailed design, this approach allows estimators, project managers and business development staff to quickly search past budgets and adjust them for inflation, job size and location.

Advisor compares estimates in production with historical estimates and completed, actual-cost projects, ensuring that every detail of every data point is benchmarked against your company's historical costs. Advisor enables you to create ratios and metrics that help you leverage your unique market advantages.

Reliable, accurate estimates are the product of all components of the estimating process working cohesively. Advisor gives users the ability to be sure their current estimates are meeting industry, client, and project specific standards.

FEATURES

With Advisor, you can:
- Import and store an unlimited number of projects from detailed estimating and cost management systems
- Add an unlimited number of attributes to projects for use in classifying and retrieving them
- Browse historical data using a user-defined classification system (vertical industry, building type, etc.)
- Search for historical data based on user-defined attributes (job size, project characteristic, region, etc.)
- Define an unlimited number of cost elements and cost categories
- Compare selected budgets and/or cost elements side-by-side in chart or table format
- Export directly into Microsoft Excel® on the user's machine

BENEFITS
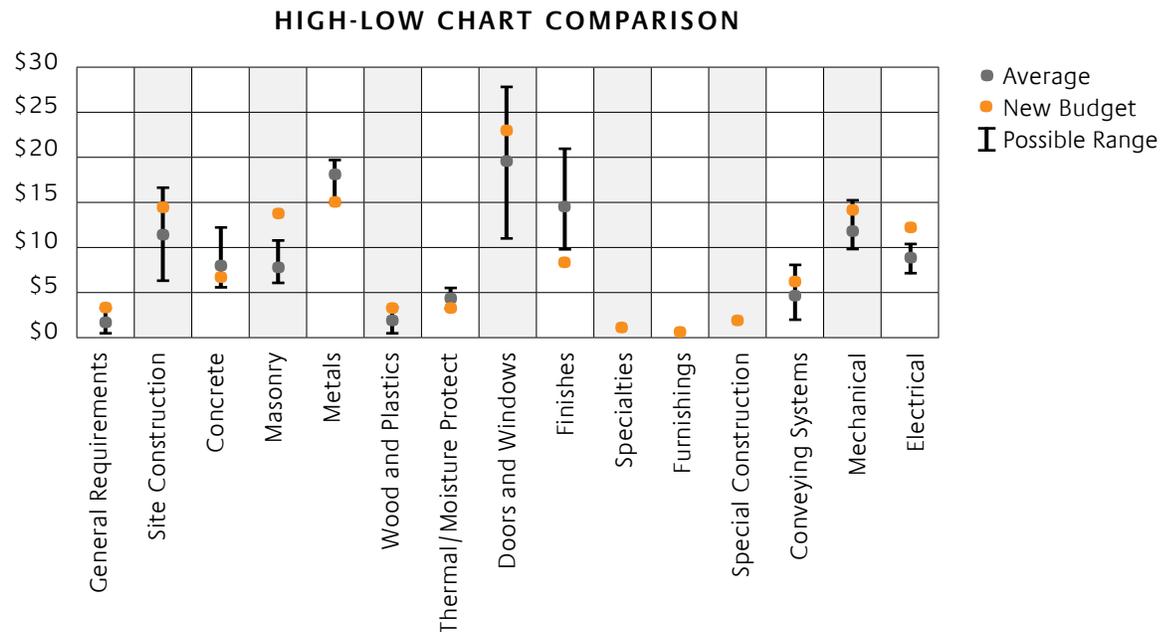
The benefits of Advisor are both powerful and useful:
- Produce better budget estimates faster than your competition and cheaper than you're doing them now
- Respond to new business opportunities with defensible data based on your history
- Reduce risks by performing 'sanity checks' (benchmarking) in minutes, rather than hours or days
- Provide enterprise-wide access to historical data through centralized storage of historical projects
- Collect proprietary data into an open, common repository accessible by industry-standard tools
- Make the most of existing investments by leveraging existing data and technologies
- Reduce IT costs through centralized management and a zero-install (thin) client deployment

Eos GROUP

ACCURATE ESTIMATING BEGINS WITH GOOD DATA

Good data can be hard to find. Sometimes it's in the minds of a few employees, sometimes it's in paper form, sometimes it's scattered across accounting, project management and estimating files. To get the best data to create accurate estimates can be a laborious task of gathering this data, standardizing it, compiling it and then, eventually, adjusting it for time, place and size differences. Over and over again.

Or, you can implement Eos Advisor.

Eos Advisor is a web-based budget estimating solution built for the preconstruction and design-build markets. It is a quick and easy way to access your company's historical data to establish conceptual or feasibility estimates and benchmarking studies. In just a few short steps, you can generate averages, as well as ranges of normalized costs for each cost element of a given project. It addresses all the categories of the design/build market and can automatically adjust for location and the real-time cost of doing business.

HIGH-LOW CHART COMPARISON

Advisor uses your company's estimated and actual historical cost data to advise you on the quality of your estimates. It supports the benchmarking process, providing managers with quick 'sanity checks' so they can make better decisions and reduce risks.

Advisor turns your historical estimating and cost data into a strategic corporate asset.